Financial Year 2009 Results Presentation

September 2009

Steve Gostlow, Managing Director

Agenda

Capital Structure

ASX CODE – TOX		
Shares on issue	79,157,091	
Unlisted employee options	3,843,000	
No. of shareholders	2,616	
Market Capitalisation	$173m* *as at 21st August 2009	
Substantial shareholders	Fisher Funds Management Ltd	7.1%
	Australian Foundation Investment Co	6.6%
	Perennial Investment Partners	6.0%
	Board & Management	7.0%

Vision Statement

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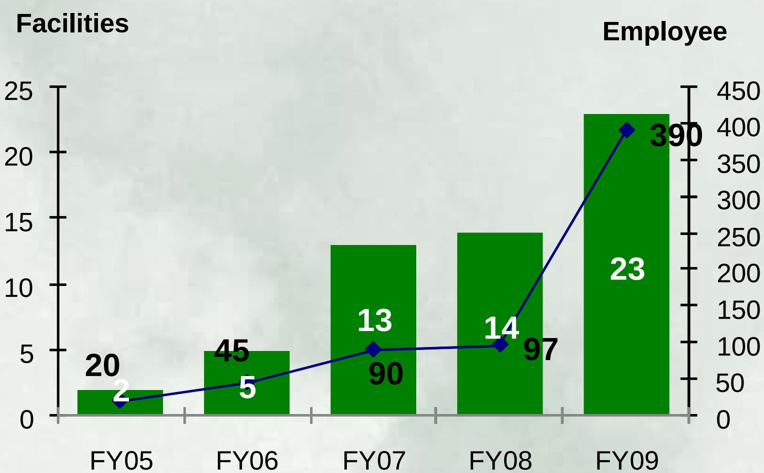
"To be the leading provider of innovative and sustainable waste management and industrial services, delivering value for clients, wealth for shareholders and opportunity for employees"

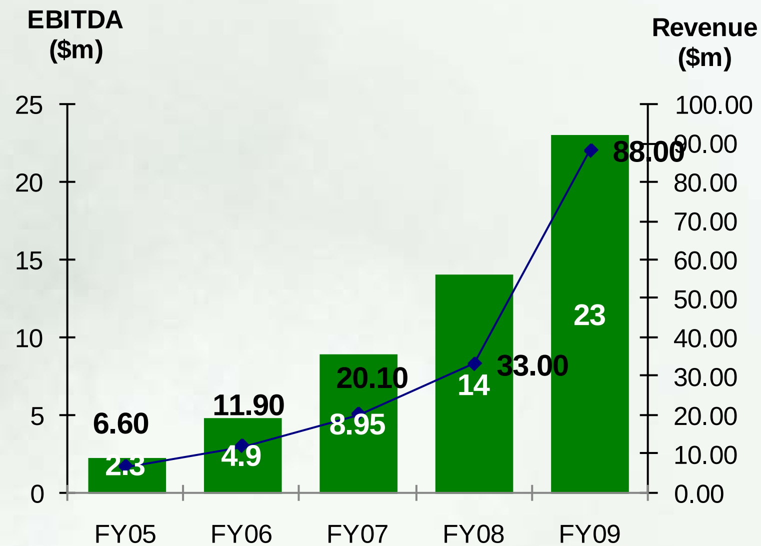
Company Profile

- One of the largest integrated industrial service and waste management businesses in Australia
- Expertise in industrial services, total waste management and resource recovery
- Diversified services and client base
- Unique licenses and specialist technologies
- Competitive advantage
- Innovative and sustainable industrial and waste management practices

Company Profile

- 390 employees nationally
- National footprint – 23 sites Australia wide





Site Locations

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Industrial Services

Waste Management Facilities

FY09 Full Year Results Underlying– Key Highlights

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	FY09	FY08	Increase
Revenue ($m)	88.2	33.6	162%
EBITDA ($m)	23.0*	14.1	63%
NPAT ($m)	8.2**	6.3	29.1%
EPS adj (cents)	10.8	9.21	17.3%

Notes
* Normalised EBITDA of $23m, through add back of one off redundancy payments ($431K) and integration costs ($100K)
** Normalised NPAT of $8.2m through add back of one off investment write-off ($386K) and share based payments ($408K)

FY09 – Key Highlights

- Established national footprint through the acquisition of Barry Bros.
- Integration of all divisions under a national management structure incorporating the same management systems
- Establishment of Pilbara Resource Recovery Centre in Karratha
- Award of Woodside Energy Total Waste Management and Industrial Service Contract in Karratha – 3 month contribution in FY09
- Award of Toll / Gorgon LNG Barrow Island Total Waste Management Contract
- Strengthened management team with appointment of EGM Corporate and Chief Financial Officer
- Implementation of Quality, Environment, Safety and Training (QUEST) system nationally -
- Harmfree – Total Incident Frequency Rate down 44%
- Disciplined growth with ROIC criteria implemented across all divisions

FY09 Financials - Reported

	Full Year FY09 $'000	Full Year FY08 $'000	Variance (%) FY08 vs. FY09
Revenue	88,199	33,650	162%
EBITDA	22,432	14,074	59%
Dep'n	(7,577)	(2,834)	167%
EBIT	14,060	10,257	37%
Interest	(3,753)	(1,360)	176%
Income tax	(2,679)	(3,170)	15%
NPAT	7,628	5,654	34.9%
EPS (cents)	10.1	8.3	21%
EBITDA %	25.4%	41.8%	
EBIT %	16%	30.5%	

- 59% increase in earnings (EBITDA)
- Significant one off's lowering EBITDA by $531k
- NPAT of $7.63m effected by investment write off and share based payments
- Depreciation is higher than ongoing maintenance CAPEX

Segment Results

	Revenue Full Year 09	Revenue Full year 08	Variance %	EBITDA Full Year 09	EBITDA Full Year 08	Variance %
Liquid Waste	14,113	10,656	32%	6,183	5,235	18%
Hazardous Waste	10,662	9,210	16%	5,249	4,573	15%
Solid Waste	8,911	7,139	25%	3,556	3,165	12%
Industrial Services	54,512	6,645	720%	11,914	3,061	289%
Corporate	-	-	-	- 4471	- 1983	125%
Group Result	88,198	33,650	162%	22,432	14,051	60%

Comments
Increases in industrial services reflects both Barry Bros. contribution ($8.3M EBITDA) and industrial service expansion in the West
Strong Hazardous and Liquid Waste result considering down turn in the economy and manufacturing in general
Corporate OH increase reflects investment in human capital and management systems – 12 additional professionals appointments during the year

Barry Bros.

As Reported

Actual	2009	2008	Variance $	%
Revenues	43,239	42,814	425	1%
EBITDA	7,816	7,228	588	8%
EBIT	3,332	2,899	433	15%
Interest	1,562	1,297	265	20%
Income Tax	867	536	311	62%
NPAT	902	1,065	-163	-15%
EBITDA Margin	18.1%	16.9%		
Normalisation adjustments				
Redundancy payments	431			
Integration costs	100			
Impact on EBITDA	531			

Normalised

Actual	2009	2008	Variance $	%
Revenues	43,239	42,814	425	1%
EBITDA	8,347	7,228	1,119	15%
EBIT	3,863	2,899	964	33%
NPAT	1,274	1,065	209	20%
EBITDA Margin	19.3%	16.9%		

Note:

Barry Bros. 2009 results includes approx $400k of increased costs associated with change of ownership

Cash Flow

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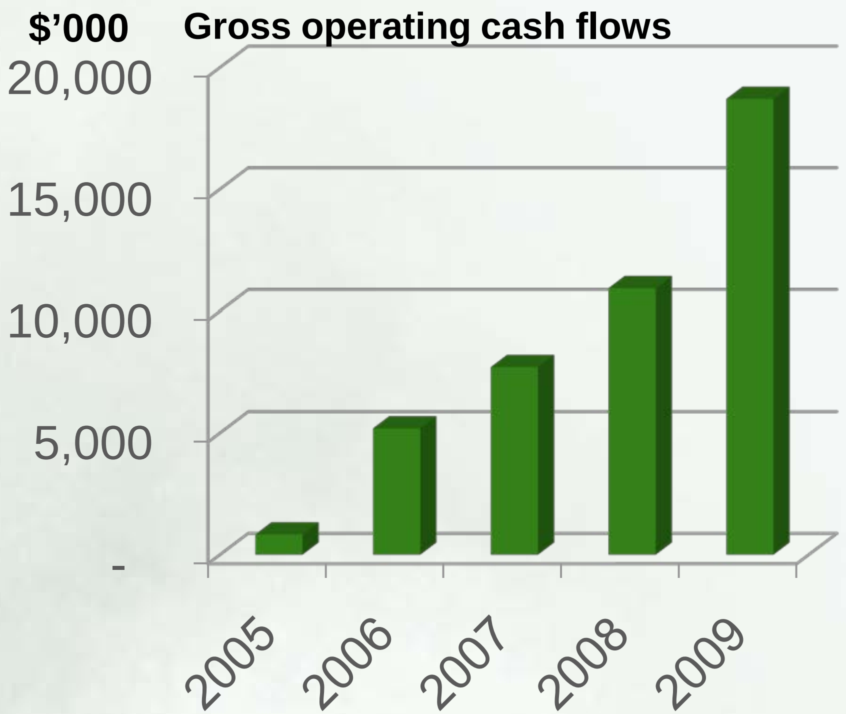
	Full Year 2009 $'000	Full Year 2008 $'000
Cash from Operations	18,545	10,927
Net interest paid	(3,627)	(1,520)
Income taxes paid	(5,098)	(2,569)
Cash from operations	**9,819**	**6,838**
CAPEX	(9,733)	(8,320)
Acquisitions of businesses	(10,430)	(6,787)
Cash from investing	**(20,163)**	**(15,107)**
Equity proceeds (net)	12,616	290
Proceeds from borrowings	13,999	7,910
Repayment of borrowings	(13,298)	(1,207)
Cash from financing sources	**13,317**	**6,993**
Net cash flows	**2,973**	**(1,276)**



- Gross operating cash flow grew 71% for the Full Year 2009
- CAPEX does not include items purchased using vehicle finance

Balance Sheet

	30 June 2009 $'000	30 June 08 $'000	Variance %
Cash assets	4,576	1,603	185%
Receivables	22,083	8,584	157%
Fixed assets	46,655	23,366	100%
Intangibles	25,024	23,288	7%
Other assets	2,950	623	374%
Total assets	101,288	57,464	76%
Payables	7,722	3,559	117%
Borrowings	37,464	18,485	103%
Other liabilities	2,235	2,330	0%
Total liabilities	47,421	24,374	95%
Net assets	53,867	33,092	63%
Net debt	32,887	16,882	95%

- Debt comprises $22m in Bank Facilities and $15.4m in Vehicle finance leases
- $13.3m Principle repayments made for the year
- Interest Cover of 4 times (EBIT) and 6 times (EBITDA)

Operations – Pilbara Region

- Pilbara Resource Recovery Facility - Commissioning and licensing of Karratha's first and only total waste management facility
- Tox Free has the only integrated Total Waste Management and Industrial Services capability in the Pilbara
- Services include solid, liquid and hazardous waste management, composting, incineration and recycling
- Activity increasing substantially with both the Woodside Energy contract and the anticipated commencement of Gorgon LNG development
- Expansion of Industrial Services throughout the Pilbara
- Room for expansion – presently occupying 4 ha of 10 ha Karratha site and 7 ha of 10 ha Port Hedland site
- Tox Free operates the only dedicated industrial waste incinerator in Australia

Operations – Kimberley Region

- Award of $15 M in municipal contracts to councils throughout the region over the next 4 to 8 years
- Contract terms within the region range from 3.5 years to 8 years
- Award of industrial services contract to the West Australian Water Corporation
- Oil and gas activity continues to increase
- Strategically positioned for longer term development of LNG production facilities in the region
- Tox Free maintained its dominant market position throughout the region

Operations – South West

Kwinana

- Volumes have remained strong for the year with a strong finish in the second half with a new site manager appointed in November 2008.
- Perth's only fully integrated waste management facility providing liquid waste treatment, fixation, packaged waste, quarantine decontamination and contaminated soil remediation
- Margins improved in the 2nd half with site efficiencies being gained

Henderson and Kalgoorlie

- Significant growth in revenue and earnings through expansion of industrial services throughout WA
- Services include high pressure water jetting, vacuum loading and tank cleaning
- Significant growth in Emergency Response Services from new Dangerous Goods legislation

Operations - Barry Bros.

- Achieved EBITDA growth of 15% vs. FY08 to $8.3 M
- Strong focus on ROIC criteria in a capital intense business, with management moving the model from a revenue based to a return based approach
- Assets are now moving freely between all states and sites allowing market demand to be met at the highest possible margins
- Low ROIC assets such as street sweepers are being reviewed with the intention that capital can be recycled into the higher returning units
- The closure of the Adelaide branch reflects the change in culture with significant cost and capital savings expected and relocation of assets to high growth high margin sites
- Barry Bros. is increasing its focus to move to more contract and less catch and kill based work

Operations - QLD and NSW Waste Assets

- Establishment of the New South Wales facility has not met initial expectations, attributed through:
    - Slower than expected growth in sales
    - Downturn in the manufacturing sector – This facility is heavily linked to the production of manufacturing waste
- Queensland has performed strongly in line with budget expectations
- Application to upgrade both facilities to increase the scope of services offered on the site is progressing

Business Plan and Corporate Strategy

- 3 year Corporate Strategy Developed
- Geographic Expansion - Tox continues to look at opportunities for expansion into new market and regions were it can establish and maintain a sustainable competitive advantage.
- Waste Facilities on the East Coast - Treatment of waste generated by Barry Bros. has the ability to generate significant savings and generate a step change in efficiency for the business
- National Management Structure and Management Systems - Integration of all divisions under a national management structure to establish a sound platform for growth
- Total Waste Management and Industrial Service Contracts – focus on the mining, heavy manufacturing and oil and gas industry who have triple bottom line focus

Growth Outlook

- Expansion of services throughout all operational sites
- Synergy through new national structure
- Cross selling of services
- Full year contribution from Woodside contract
- Anticipated development of Gorgon LNG project
- Award of other contracts currently being tendered
- Expansion of Emergency Response Services Nationally
- Acquisitions – acquiring other businesses that meet our Corporate Strategy
- Upgrade of the NSW and Qld waste treatment facilities
- Growth in waste volumes (Appendix 1)

Investment Highlights

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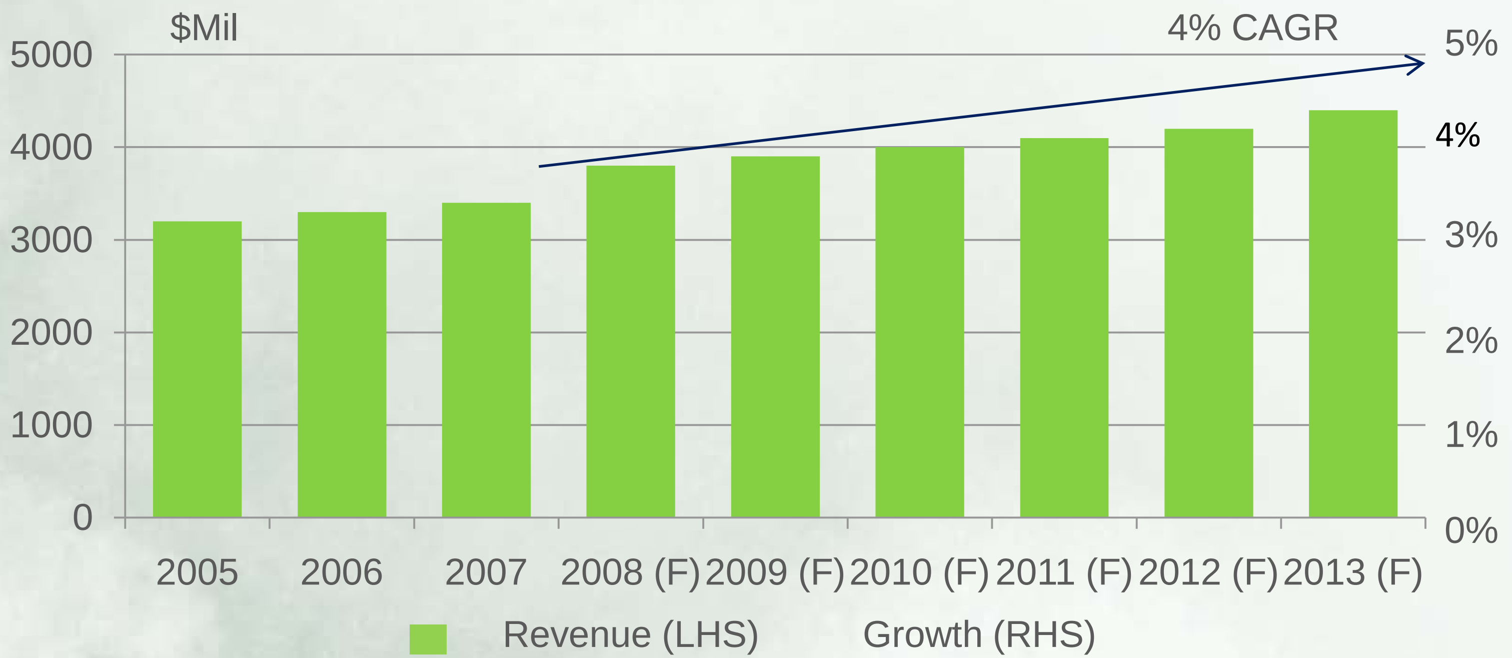
- Diversified services and client base
- Recurring revenues
- Strong cash flows
- High barriers to entry
- Proven management team
- Continued returns expected as the business builds on its newly created platform

Appendix 1

Overall Waste Management Industry Outlook

Source: IBIS World



Notes
• 10 year annual compound growth rate has been 10.1% well above GDP of 3.6%
•Forecast to grow until at least 2013 above 4%
•Continual tightening of environmental laws and regulation will drive further growth
•Geo political pressure remains on industry to improve waste practices.
•High barriers to entry into the industry as licenses controls tighten
•Alternate strategies to landfill are continually sought by environmentally conscious companies and people